

MEMORANDUM OF UNDERSTANDING

BETWEEN



**ASSOCIATION OF LADY ENTREPRENEURS OF INDIA
(AIC ALEAP WE-HUB), Hyderabad**

AND



**SUMATHI REDDY INSTITUTE
OF
TECHNOLOGY FOR WOMEN**

Ananathasagar (V), Hasanaparthi (M), Hanamkonda, Telangana.

This Memorandum of Understanding is entered into and effective as of 18th March 2023, and is valid until five years of the date of signing.

By and Between

Association of Lady Entrepreneurs of India, Survey No.342, ALEAP common facilities building, ALEAP Industrial Estate, Near Pragathi Nagar, opposite JNTUH road, Kukatpally, Hyderabad 500072, Telangana, India

And

Sumathi Reddy Institute of Technology for Women, Ananathasagar (V), Hasanaparthi (M), Hanamkonda, Telangana.

Association of Lady Entrepreneurs of India (ALEAP), a non-profit organization is an ISO 9001:2015 certified & NABET gold rank accredited organization, acts as a facilitator & helps woman in acquiring entrepreneurial skill, guides them to become economically independent and assists women from all walks of life in their enterprising endeavors. Now ALEAP in partnership with NITI AAYOG, the premier think tank of the Government of India (GOI), through its ATAL INNOVATION MISSION (AIM) is scaling up its Incubation facilities (AtalIncubation Centre- AIC ALEAP WE-HUB) at its ALEAP INDUSTRIAL ESTATE, Pragathi Nagar, Gajularamaram, Hyderabad. ALEAP put in concerted efforts for past 25 years and created ideal platform for incubation of startups in manufacturing sector (MSME).

With an objective to nurture the women startups, help them to sustain and grow AIC ALEAP WE-HUB is providing co-working spaces, equipment/machinery/tool labs/design labs, common facility rooms, high-speed Internet access, links to research / education resources, technology transfer, links to strategic partners, help with business basics, advisory services, networking with industry peers, marketing assistance, market Research, accounting/financial management, mentorship, Technology commercialization assistance, help with regulatory compliance, Intellectual property management, access to angel investors or venture capital, and conduct periodical entrepreneurship training programs, seminars, events, accelerator programs, capacity building programs, create a network of incubators for sharing of best practices, organize Start-up summits for sharing experiences of incubates, Industry visits etc.

The major focus sectors of AIC ALEAP WE-HUB incubator are:

1. Information Technology and ITES
2. Electronics and Engineering
3. Garments and Textiles
4. Biotechnology
5. Biodegradable Technologies
6. Food Processing and Technology

ABOUT THE COLLEGE:

Sumathi Reddy Institute of Technology for Women, Hasanaparthi (M), Hanamkonda, Telangana was established in the year 2009 by the great educationalist Sri. A. Varada Reddy garu, Chairman of SR Educational Academy with a clear vision to Empower Women in the field of Science & Technology and transform them as innovators, Leaders and Entrepreneurs. The College is accredited by NBA and affiliated to JNTUH and approved by AICTE.

STRENGTHS OF THE COLLEGE

SRITW is the one & only Women's Engineering College in India which established NewGen Innovation Entrepreneurship Development Centre (NewGenIEDC). Sanctioned by NSTEDB, DST, Govt of India

SRITW is the first women engineering college in the region hosting a Technology Business Incubator(TBI) which is sponsored by MSME, Govt. of India under ASPIRE Scheme.

All the B. Tech programs are accredited by NBA, approved by AICTE and affiliated to JNTU Hyderabad

SRITW is the Recipient of Dewang Mehta 'Education Leadership Award'. Courses offered by SRITW are B.Tech in CSE, CSE-AI&ML, CSE-DS, CSE-CS and ECE.

Collaborations of SRITW

- Amazon Web Service(AWS)
- CISCO Network Academy
- TASK(Telangana Academy for Skill & Knowledge)
- NETRA (National ESDM Technology Research Academy)
- AI Deep Learning-Leading India.AI
- NPTEL Swayam Local Chapter in association with IIT madras
- WE HUB
- IEEE(Institute of Electrical and Electronics Engineers)
- SRITW is committed to teaching excellence and providing high quality education to students, which brought laurels to the Institute.

Vision:

- To empower women in the field of Science & Technology and transform them as Innovators, Leaders and Entrepreneurs.

Mission:

- To create and nurture a unique learning environment for faculty and students by providing state of the art infrastructure.
- Foster a culture of innovation and entrepreneurial spirit among students and faculty.
- To promote industry interaction, avenue of research and employment opportunities.

Now, Atal Incubation Centre ALEAP We-Hub (supported by AIM, NITI Aayog, GOI) and **Sumathi Reddy Institute Of Technology for Women** desire to record the broad terms and conditions that are jointly accepted and agreed to in this Collaboration MOU as contained hereunder.

The two parties plan to co-operate & work together for mutual benefit in the following areas:

Services from AIC ALEAP We-Hub:

1. Bi-monthly one session on Entrepreneurship related topics – Online/offline – Conveyance to be borne by the Institute if Offline
2. Quarterly visit of 50 students to Incubation facilities with introductory presentation of ALEAP and AIC ALEAP WE HUB and interaction with a successful Entrepreneur
3. Visit as Judge/panel member on invitation – twice in a year. Conveyance to be borne by the Institute
4. Free access to participate in Hackathons conducted by ALEAP and its partners.
5. AIC ALEAP WE-HUB will extend support as a co-incubator/ collaborative partner wherever required for strengthening Institution's E-cell, TBI, iTBI, etc;
6. Guidance and support in writing proposals/ applications on *consultancy fee* as discussed and agreed upon on a case-to-case basis.
7. Pre-incubation Program will be offered at 25% discount to students and faculty.
8. Access to NASSCOM Future skills Prime portal and Wadhvani programs for registered students. Free registration
9. Access to free online webinars/ awareness programs on Exports, Digital marketing, Cyber security, IP rights, Finance Management, etc; as and when conducted
10. 25% discount to students and staff on Special practical oriented skill development programs which will be planned and conducted by ALEAP.
11. Exposure and promotion of student entrepreneurs in terms of network connections, mentor connects, MSME, Government and Private organizations, Corporates, Industries, Investors, Banks, etc;
12. Internship opportunities at our innovative startups – a good learning for the aspiring entrepreneurs to interact, be a part and learn about the startup journey
13. Selection of startups incubated at the Institution level for Incubation at AIC ALEAP WE-HUB and handholding for further scaling up and sustainability
14. Designing and conducting Faculty development programs and Industrial visits to the faculty for a focused approach towards entrepreneurship development
15. Offering certification courses for the students in the niche areas like Cyber security at discounted prices
16. Identifying and encouraging Faculty Entrepreneurs and handholding them to convert the idea into a sustainable business.
17. Introducing and shaping corporate innovations planning and involving students

18. Value added certificate courses will be planned and conducted in collaboration with Institutional partners in various skills
19. Handholding the students and encouraging them to participate in programs like Shark Tank, etc; with their innovations
20. Free MoU with NIPER for co-incubation in Biotech and Pharma sectors.

Services from Sumathi Reddy Institute of Technology for Women

- Access to Information on research / education resources and academic know how
 - Access to Centre for Entrepreneurship Development/ TBI/Incubation Centre of the college
 - Technical support in projects related to science and management from senior faculty or experts
 - Access to Infrastructure of the college
 - Guidance for specific issues in terms of R&D, Product development etc. from the senior faculty or experts
 - Onboarding potential faculty who would be the mentors to support boot camps, Technology Readiness Level (TRL) activities for prototyping, guide startups on pro bono basis
 - To refer or depute faculty or Resource persons for specific programs as speakers.
- **Services on mutual basis:**
- Jointly organize awareness generation events on "Entrepreneurship Development" and Startup Hackathons, Workshops and Student Startup Training Programs
 - Provide support and participation in student/faculty-oriented events organized by each party
 - Networking for mutual benefit
 - Provide infrastructure in terms of space in conducting events with mutual support.
 - Recognizing the other party as a partner organization in selected events with mutual interest
 - Organize Product exhibitions at the Institutions to encourage marketing skill
 - Create and execute awards and certifications for best innovations

Terms and Conditions:

- Both parties will nominate a point of contact for relationship/engagement with the organization.
- Both parties will allow each other to use the name and logo as a Partner solely for the purpose of promoting the startup ecosystem.
- Both parties shall, from time to time, mutually agree a level of fees or contributions to be made when opting for any fee-based services.
- Final MoU will be signed as per the mutually agreed service and commercial terms and conditions.

AIC ALEAP WE-HUB will be providing the committed services in the above-mentioned areas at a nominal subscription of Rs.45,000/- + 18% GST per annum.

The subscription amount shall be paid to the following account:

Bank Name & Branch	:	State Bank of India, Nandagiri Hills, Hyderabad
Beneficiary Name	:	Association of Lady Entrepreneurs of India
Bank A/c Number	:	40594750821
Type of Account	:	Savings
IFSC Code	:	SBIN0018852

Signature & Seal



Mrs. K Rama Devi
President

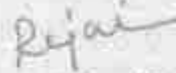
Association of Lady Entrepreneurs
of India (ALEAP)

Chairperson & CEO,

AIC ALEAP We-Hub, Hyderabad



Signature & Seal



Dr. I. Rajasri Reddy
Principal

Sumathi Reddy Inst. of Tech for Women:

Ananthasagar (V),

Hasanaparthi (M), Hanamkonda,

Telangana.

PRINCIPAL

Sumathi Reddy Institute of Technology for Women

Ananthasagar (V), Hasanaparthi (M)

WAPANGAL 506 37 (T.S.)



18-04-23

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**Sumathi Reddy Institute of Technology for Women, Warangal
TELANGANA**

AND

CodeTantra Tech Solutions Pvt. Ltd

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on the 1st day of September Month 2023 by and between

Sumathi Reddy Institute of Technology for Women, the First Party represented herein by its Principal and **CodeTantra Tech Solutions Pvt. Ltd**, the second party and represented herein by its **Business Development Manager Mr. M. Amitesh Reddy**

WHEREAS:

A) First Party is a Higher Educational Institution named: **Sumathi Reddy Institute of Technology for Women**

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intend to cooperate and focus their efforts on cooperation within the area of enhancing coding skills among students to improve their career opportunities and technology adoption for the digital transformation of various administrative, academic, and examination related tasks.

D) **CodeTantra Tech Solutions Pvt. Ltd**, - the Second Party is engaged in providing interactive teaching and learning platform for enhancing coding skills of the students and has also built many automation products that can be used by an educational institution in its administration, academic and examination sections.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2 SCOPE OF THE MoU

2.1 The First Party would like to utilize the products and services of the Second Party to achieve its teaching learning outcomes and bridge the learning gaps with students if any, to ensure that they excel at coding skills and are well prepared for good careers in the field of information technology.

2.2 There is no financial commitment on the part of the **Sumathi Reddy Institute of Technology for Women**, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.

2.3 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

2.4 First Party may utilize the services of second Party for providing certificate courses to their students. If there is any financial consideration, it will be dealt separately.

2.5 Second Party may utilize the premises/infrastructure/staff of the First Party for providing Placement/Recruitment/Admission/Certification/Internship Examinations through the Second Party's assessment platform. If there is any financial consideration, it will be dealt separately.

CLAUSE 3 MUTUAL OBLIGATION

3.1 Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.

3.2 Both parties shall maintain confidentiality about any information, plans, discussions, cost strategies or any material which shall be deemed to be confidential and marked accordingly.

CLAUSE 4 LIMITATIONS AND WARRANTIES

4.1 Each party shall ensure that the other is not put to any liability for any actions of the one party.

4.2 Each party represents that they have the full power and authority to enter into this MOU in general.

CLAUSE 5 GENERAL

5.1 Any dispute under this MOU will be settled in Hyderabad/Erode through arbitration, if necessary.

5.2 In witness where both the parties have set their hands to this MOU on the 30th October, 2023 at Warangal and will be valid up to 20th June, 2027.

CLAUSE 6 VALIDITY

6.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms.

CLAUSE 7 RELATIONSHIP BETWEEN THE PARTIES

7.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

CLAUSE 8 TERMINATION OF CONTRACT

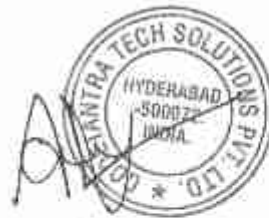
8.1 This contract will be terminated based on the consensus of both parties with one month's notice.

Rajai

First Party

Principal

Dr. I. Rajasri Reddy
Sumathi Reddy Institute of Technology for Women
Warangal



Second Party

Business Development Manager

Amitesh Reddy M
CodeTantra Tech Solutions Pvt. Ltd

MEMORANDUM OF UNDERSTANDING (MoU)

Between



**CYBERSECURITY CENTRE OF EXCELLENCE,
TELANGANA**

And

**SUMATHI REDDY INSTITUTE OF TECHNOLOGY
FOR WOMEN (SRITW)**



SUMATHI REDDY

INSTITUTE OF TECHNOLOGY FOR WOMEN

Learning at its best

Affiliated to JNTU | Approved by AICTE | Accredited by NBA

This Memorandum of Understanding ("MoU") is entered into and executed on this **16th June 2023**.

By and between:

Data Security Council of India (DSCI), is a corporate body with CIN U74120DL2008NPL182363, having registered office at Plot No.62, Basement Pocket- 2, Jasoia, New Delhi South Delhi having its offices at different places and **represented by the Cybersecurity Center of Excellence, Hyderabad**, having its office at CTRLS Data Centres, 4th Floor, Pioneer Towers, Inorbit Mall Road, HI-tech City, Hyderabad, Telangana, 500081, India hereinafter referred to as "CCoE" which expression shall unless repugnant to the context or meaning thereof include its successors and permitted assignees and also referred as First Party,

And

Sumathi Reddy Institute of Technology for Women (SRITW) was established in the year 2009 by the great educationalist Sri A. Varada Reddy Garu with a clear vision to Empower women in the field of Science & Technology and transform them as Innovators, Leaders, and Entrepreneurs. Sumathi Reddy Institute of Technology for Women, a comprehensive and student centric college offering undergraduate programs with state-of-the-art infrastructure, sophisticated labs, amphitheater, conference room, standard sports facilities, smart classrooms, campus connected hostel, green campus, Abutting to National high way. SRITW is committed to excellence in teaching, research, and service.

The CCoE and SRITW shall be hereafter individually referred to as 'Party' and collectively as 'Parties'. This MoU is executed by its authorized representatives, respectively.

Whereas CCoE is a joint initiative of DSCI and the Government of Telangana. The CCoE endeavors to build sustainable cybersecurity and privacy industry development by creating a conducive cybersecurity ecosystem that nurtures innovation, entrepreneurship, and capability building. The CCoE is a hive of activity for organizations, departments, entrepreneurs, professionals, and students engaged in this domain. The CCoE aims to provide secure and resilient cyberspace to fulfill the needs of the digital economy and society by creating a GLOBAL cluster of Cybersecurity organizations in Telangana. The CCoE fosters incubation, innovation, expertise, and collaboration in the twin areas of Cybersecurity and Privacy. DSCI is a not-for-profit company registered under Section 25 of the Companies Act 1956 (now section 8 of Companies Act 2013) and is an industry body on data protection in India, set up by NASSCOM®, committed to making cyberspace safe, secure, and trusted by establishing best practices, standards, and initiatives in cyber security and privacy.

Rajani



1. PURPOSE

The purpose of the MoU is to establish that CCoE and SRITW will jointly collaborate for the mutual benefit of both organizations. The areas of collaboration will be research, innovation, incubation, marketing, hackathons, corporate innovation, and training programs. The scope of each activity under the identified areas of collaboration along with Roles & Responsibilities, Timelines, and Financial Commitment will be discussed and decided separately through a formal approval/acceptance to that effect for the works/services has been accorded through signed documents by SRITW and DSCI prior to starting the work.

2. FINANCIAL ASPECTS

No financial commitment from any party will be assumed unless a formal approval/acceptance to that effect for the works/ services has been accorded through signed documents by SRITW and CCoE prior to starting of work.

All payments will be made through mutually accepted mode.

3. CONFIDENTIALITY AND NON-DISCLOSURE

Any software/hardware material, product specifications, designs, financials, information, documents shall be deemed to be in the private domain, and it shall not be made public or shared with any other party without the prior written consent of the party which owns it. The material shall be treated as confidential for a minimum period of two years after this MoU comes to an end or as agreed from time to time in writing.

In the event of any of the parties becoming legally compelled to disclose any confidential information, such party shall give sufficient notice to the other party to enable the other party to seek a timely protective order or any other as appropriate relief. If such order or other relief cannot be obtained, the party is required to make such a disclosure shall make the disclosure of the confidential information only to the extent that is legally required of it and no further.

4. TERM & TERMINATION

This MoU is valid for a period of 5 years from the date of signing of MoU. If further extensions are required, it shall be renewed by mutual consent of the parties in writing.

This MoU may be terminated by either party at any time by giving 10 days prior notice to the other party. Further, either party may also terminate this Agreement with immediate effect upon written notice to the other party if it reasonably believes that its performance, or any aspect of it, results, or might result in a breach or violation of any legal, regulatory, ethical or audit independence requirement in any jurisdiction.

Rajani



5. DISPUTE RESOLUTION

Amicable Settlement: This MoU is based on the immediate benefits and on developing and enduring relationships serving and safeguarding the commercial interests as well as the standing of the parties. Hence the Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Memorandum of Understanding or interpretation thereof.

Dispute Settlement: If any Dispute is not resolved by mutual negotiations within the period of 30 days, then the dispute shall be referred to the arbitrator mutually appointed by both parties. The arbitral award shall be in writing and shall be final and binding on each Party. The Arbitration Proceedings shall be held at Hyderabad. The Arbitration Proceedings shall be in the English language only. The Arbitration and Conciliation Act, 1996 and the rules there under or any statutory modification or reenactment thereto or thereof for the time being in force will be applicable to the proceedings. The Courts in Hyderabad shall only have jurisdiction to try, entertain and decide the litigation arising out of the MoU, which is not covered within the ambit of Arbitration.

6. ASSIGNMENT AND TRANSFER

All rights, duties, and obligations of the parties under this MoU shall not be transferred or assigned by either party to any third party without the prior written consent of the other party.

7. NON-WAIVER

The failure or neglect by either of the Parties to enforce any of the terms of this MoU shall not be construed as a waiver of its rights preventing subsequent enforcement of such provision or recovery of damages for breach thereof.

8. SEVERABILITY

The invalidity or unenforceability of any provision of this MoU shall not affect the validity or enforceability of any other provision of this MoU that shall continue in full force and effect except for any such invalid and unenforceable provision.

9. MODIFICATION

No modification to this MoU will be effective unless agreed to in writing by both Parties and duly signed by the authorized signatories of the Parties.

10. NOTICES

All notices required or permitted to be given hereunder shall be in writing, shall refer to this MoU, and shall be delivered by hand, or dispatched by prepaid air courier or by registered or certified airmail, postage prepaid, addressed to the other Party's address as stipulated on the first page of this MoU.

Rejai



The address for notices to the respective parties shall be:

For CCoE: Cybersecurity Centre of Excellence, DSCI, CTRLS Data Centres, 4th Floor, Pioneer Towers, Inorbit Mall Road, Hi-tech City, Hyderabad, Telangana, 500081	For SRITW: Ananthasagar, Hasanparthy, Warangal, Telangana 506371, India
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11. COUNTERPARTS:

This MoU may be executed in two counterparts, and each counterpart shall constitute an original instrument; and both the counterparts together shall constitute the same instrument.

12. LIMITATION OF LIABILITY

In no event will SRITW or CCoE be liable to the other party for any incidental, consequential, special, and exemplary or direct or indirect damages, or for lost profits, lost revenues, or loss of business arising out of the subject matter of this MoU, regardless of the cause of action, even if the party has been advised of the likelihood of damages if it is unintentional and beyond reasonable control.

13. NO PARTNERSHIP

Nothing in this MoU shall be deemed to either constitute or create an association, trust, partnership, or joint venture between the Parties nor constitute either party the agent of the other party for any purpose.

14. HEADINGS

The headings shall not limit, alter, or affect the meaning of the Clauses headed by them and are solely for the purpose of easy reference.

15. ENTIRE AGREEMENT

This MoU constitutes the entire understanding between the parties. All written or oral agreements, representations, or understandings of any kind that may have been made prior to the date hereof shall be deemed to have been superseded by terms of this MoU.

16. GOVERNED BY THE LAW

This MoU shall be governed by the laws of India.

17. INDEMNIFICATION

Either party shall keep other party, its affiliates, shareholders, officers, directors, employees, agents, representatives, and customers indemnified and harmless from and against any and all costs, liabilities, losses, and expenses (including, but not limited to, reasonable fees of attorney arising out of any claim, suit, action or proceeding (each, an "Action"), for any act(s) and omissions of such party under any proposal(s) to Prospective client(s) or any resulting contract(s) there from or any incidental matter or in any way arising there from.

Rajai



IN WITNESS WHEREOF, the parties hereto have caused this MoU to be signed in their respective names on this date:


Cyber Security Centre of Excellence, Sumathi Reddy Institute of Technology for Women

Authorized Signatory

Name: Dr. Sriram Birudavolu

Designation: Chief Executive Officer, CCoE

Date:

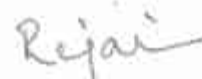

16/6/23

Authorized Signatory

Name: Dr.I. Rajasri Reddy

Designation: Principal

Date:




Witnesses

Signature:

Name:

Designation:



16/6/23
Dr. E. Sudarshan
Assoc. prof
HOD.

Signature:

Name: Moola Ramu

Designation: Assistant Professor,

Dept. of ECE

 16/6/23



MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Edtech Pvt Ltd.

&



Sumathi Reddy Institute of Technology for Women
Ananthsagar, Hasanparthy, Hanumakonda, Telangana 506 371

FOR

Student Development Programs, Faculty
Development Programs and Student Internships on
Different Emerging Software Technologies

ExcelR Edtech Pvt. Ltd
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)
www.excelr.com



MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 11th day of Oct Month 2023 (Date 11-10-2023)

ExcelR Edtech Pvt. Ltd

(Here in after referred as 'First Party')

And

Sumathi Reddy Institute of Technology for Women

(Here in after referred to as 'Second Party')

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

1. First Party is a EdTech company: **ExcelR Edtech Pvt Ltd.**
2. Second Party is Higher Educational Institution named: **Sumathi Reddy Institute of Technology for Women.**
3. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
4. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
5. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.



NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

6. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
7. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
8. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
9. ExcelR would be the training delivery partner for the second party on various trending technologies.
10. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
11. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
12. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.



13. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
14. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

15. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
16. **Software Technologies Training:** The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
17. **Skill Development Programs:** First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
18. **Guest Lectures:** First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
19. **Faculty Development Programs:** First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
20. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
21. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.



22. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
23. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

24. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
25. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

26. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
27. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

28. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



AGREED:

For: ExcelR Edtech Pvt Ltd.

**For: Sumathi Reddy Institute of
Technology for Women.**



**Authorized Signatory
Mr. Shyam Narayan
Director, HR, ExcelR.**



**Authorized Signatory
Dr I. Rajasri Reddy
Principal
PRINCIPAL**

Sumathi Reddy Institute of Technology for Women,
Ananthasagar (V), Hasanparthy (M)
WARANGAL - 506 371 (T.S.)



**Mr. Vineeth Perumalla
Title: Manager-Business Development
Mobile No: 92810 96182
Vineeth.perumalla@excelr.com
www.excelr.com**

ExcelR Edtech Pvt. Ltd

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)

www.excelr.com

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made on this ____ day of _____, 2023 at ____ Hyderabad, Telangana ____
(hereinafter referred to as "MOU")

BY AND BETWEEN

IDP Education India Private Limited (CIN U80903DL2006PTC156354), a company incorporated under the provisions of the Companies Act, 1956, having its registered office at 610-616, Sixth Floor, International Trade Tower, New Delhi - 110019 and corporate office at 5, 6 & 7 Floor, Tower B, Global Gateway Towers, Sikanderpur Ghosi, Sector-26, M.G Road, Gurgaon - 122002 (hereinafter referred to as "**IDP India**", which expression, unless repugnant to the context or meaning thereof, shall mean and include its successors and assigns) of the **FIRST PART**;

AND

School/College Sumathi Reddy Inst of Tech. for women Telangana -
506371 (hereinafter referred to as "**Institution**") of the
SECOND PART.

IDP India and Institution are hereafter individually referred to as "**Party**" and collectively as "**Parties**", wherever the context so requires.

WHEREAS:

- IDP India is engaged in the field of international education placement services and is a wholly owned subsidiary of IDP Education Limited, Australia, a global leader in international education services, facilitating and counselling international students willing to study in English-speaking countries.
- Institution being committed to educational excellence offers courses in multiple disciplines.
- The Parties are desirous of collaborating with each other to promote overseas education and, therefore enter into this MOU on the terms and conditions appearing hereinafter.

NOW THEREFORE, it is mutually agreed between the Parties as under:

1. **Objective:** The Parties have mutually agreed to collaborate and work together for the purpose of promoting overseas education amongst the students of the Institution.

2. **Roles and Responsibilities:**

IDP India: IDP India shall endeavour to:

- Conduct education fairs and sessions within campus of the Institution or virtually as per the dates mutually agreed between the Parties from time to time, where representatives, eminent scholars and professors at international universities IDP India has partnered with will participate, subject to their availability.
- Invite students of the Institution to education fairs and events organized by IDP India.
- Provide promotional banners/posters to the Institution for marketing of services provided by IDP India and the events organized by it from time to time.
- Provide Continuing Professional Development (CPD) opportunities for counsellors, school leaders and teachers as per IDP India's schedule.
- Conduct IELTS-related information sessions for the students.



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PRINCIPAL
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506 371 (T.S.)



- vi) Conduct destination-specific information sessions to support students in making an informed choice of their study destination.
- vii) Provide internships to students at IDP Academy based on IDP's selection criteria.
- viii) Provide its exclusive fast lane service to the students.

Institution: Institution shall:

- i) Allow its students to attend the various events/ seminars/fairs/sessions etc. conducted by IDP India from time to time.
 - ii) Recommend services of IDP India to its students planning their studies abroad.
 - iii) Permit IDP India to affix its promotional posters/creatives/banners in Institution including its hostel premises.
 - iv) Permit IDP India to use the classrooms/seminar hall from time to time, during post-college hours, for conducting events/ seminars/sessions) for students of the Institution.
 - v) Permit IDP India to use its auditorium from time to time for large scale programs organized for the students of the Institution.
 - vi) Provide necessary facilities such as LCD Projector (if possible), tables and chairs for carrying out events/seminars/sessions etc.
3. **Term:** This MOU shall come into the force from the date of execution and remain valid for a period of three (3) years unless terminated earlier by either Party by giving prior written notice of thirty (30) days to the other Party. After the expiry of the term, this MOU may be extended or renewed upon mutual consultation of the Parties in writing.
4. **Relationship:** The Parties herein are independent entities. This MoU does not create any agency, partnership, joint venture or any other business relationship between the Parties. This MOU is non-commercial in nature and entered between the Parties purely for academic purposes benefitting the students, which shall be deemed as valid consideration for the purposes of this MOU. Further, the Institution shall not in any manner whether during the Term or at any time thereafter, make any commitments on behalf of IDP India, without prior written approval of IDP India.
5. **Non-Exclusivity:** This MOU does not preclude the Parties from entering into similar arrangements with other parties.
6. **Compliance:** Each Party shall be responsible for compliance of applicable laws, rules and regulations.
7. **Intellectual property rights:** Neither Party shall use the intellectual property rights owned by the other Party or its affiliates, as the case may be, except for the purpose of this MOU and to the extent and in a manner as permitted by such Party in writing.
8. **Confidential information:** Neither Party shall, during the subsistence of this MOU and thereafter, disclose to any third party any confidential or proprietary information disclosed to it by disclosing Party or otherwise gained by receiving Party pursuant to this MOU, without the prior written consent of the disclosing Party. Upon expiry or termination of this MOU, the receiving Party shall cease using the confidential information of the disclosing Party and forthwith return all the documents, materials, property (tangible and intangible) and information of receiving Party that it may have in its possession, without retaining any copies.
9. **Notices:** Any notices under this MOU shall be deemed sufficiently given if delivered personally with acknowledgment of receipt or sent by registered mail, return receipt requested, to the respective address (es) of Parties as contained in this MOU. In case of IDP India, address for notices shall be its corporate office address mentioned herein.
10. **Dispute Resolution:** All the disputes and differences between the Parties arising out of or under this MOU shall be resolved through good faith negotiations between the authorized representatives designated by both the Parties.
11. **Governing Law:** This MOU shall be governed by the laws of India.
12. **Amendment:** This MOU shall not be amended or modified except by an instrument in writing and signed by the Parties.

IN WITNESS WHEREOF, the Parties have executed this MOU as of the date written above.



Rejain
5/12/23
PRINCIPAL
Sumathi Reddy Institute of Technology for Women
Ananthasagar (V), Hasanparthy (M)



For IDP Education India Private Limited Name: _____ Designation: _____	For School/College Sumathi Reddy Inst. of Tech. for Women Name: <u>Dr. T. Rajasri Reddy</u> Designation: <u>Principal</u>
WITNESS: Signature: _____ Name: _____ Address: _____	WITNESS: Signature: _____ Name: _____ Tel: _____ 506371



Rajasri
8/12/23

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